



NOW HIRING:

SENIOR AREA MANAGER

WHO WE ARE

PrimeView is a ten year old, full service digital marketing and web development agency based in Scottsdale, Arizona. **PrimeView** has won Phoenix Business Journals top 25 design firms, listing for 4 years running for small and medium-size businesses. **PrimeView** recognizes the contributions our employees make to our success as a company. As a result, we have built a different work experience for our employees, one which recognizes individual performance and rewards those who are successful at **PrimeView**.

IDEAL CANDIDATE

Our ideal **Senior Area Manager** has proven sales ability with the skills to make first-call closes. Excellent verbal skills are critical to the success at **PrimeView**. Experience should include 3+ years of sales experience and general business knowledge. Business Administration or Marketing degree a plus. This high-energy position calls for an individual who is both goal-oriented and self-motivated.

THE JOB FUNCTIONS

The **Senior Area Manager**, through appointments set by business coordination efforts (**MARKETING SPECIALIST**) and **PrimeView's** unique hybrid system for generating more leads, meets with CEO's, Presidents and owners of companies to discuss their business operations. During the initial meeting, the Senior Area Manager will determine what problems are keeping the business owner from achieving his maximum potential. Once these challenges and concerns have been identified, the Senior Area Manager will offer our **INTERNET BUSINESS CONSULTING** service to the prospective client to attain his goals.

WHO SUCCEEDS

The successful **Senior Area Manager** is independent, has a positive attitude, is motivated by success and often has a strong personality. He or she is accomplished in dealing with individuals who own their own business or are senior executives. The ideal **Senior Area Manager** is articulate and has the ability to explain the benefits of our services in a clear and concise manner to decision makers.

TO APPLY: Send Resume

hiring@primeview.com – WWW.PRIMEVIEW.COM